



Integrating IT and security helps minimize risk to your organization.



**ENTERPRISE SOLUTIONS**

National Account Solutions





## Our approach helps merge your IT and security teams.

When these two departments come together, your entire organization benefits through increased reliability and cost savings.

We continue to enhance our capabilities to better support your security needs—including custom enterprise-level security platforms and remote managed services to create additional reliability and cost savings.



**Seamlessly integrate IT and security**



**Ensure standardization on a national basis**



**Help reduce deployment risks**



**Help increase productivity and enhance your security**



# We operate two Network Operations Centers.

Our Network Operations Centers (NOC) staff of Cisco Certified and Meraki Certified team members provide remote software support of enterprise access control, IP video servers and more. Our NOCs focus on providing real-time monitoring of IT-sensitive systems, including up/down status and network performance.

## Our NOCs hold the following designations:



## Our enterprise solutions provide:

- Intrusion and fire alarm
- Video and access control
- Managed broadband
- Network security
- Information technology systems and networking
- Wireless network security
- Design and deployment services
- Data storage systems
- Security consulting and design
- Structured cabling
- Cloud backup and disaster recovery
- Enterprise security risk management services



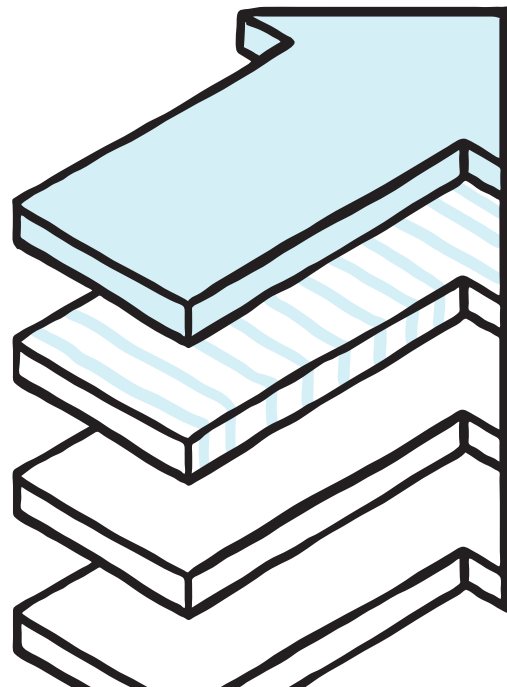
### When it all works together—it all works better.

Our enterprise solutions offer custom enterprise-level security platforms and remote managed services to help leverage your IT infrastructure, creating additional reliability and cost savings. We'll show you how to consolidate your vendors, help reduce total cost of ownership, increase productivity and enhance your security.



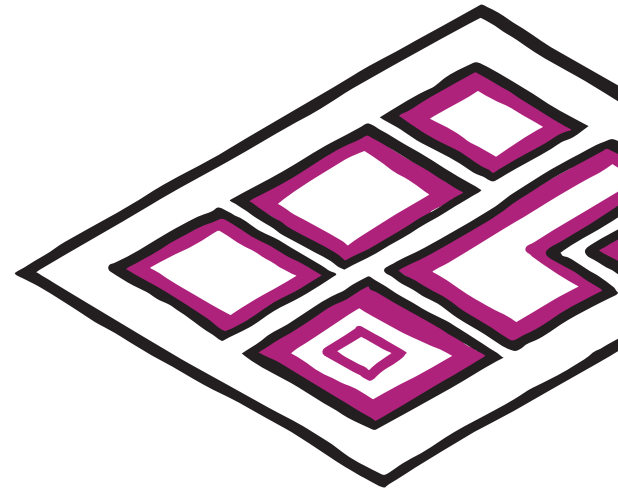
## Our goal is to ensure standardization and reduce deployment risks—on a national basis.

- Enterprise deployment
- Centralized procurement
- System kitting and programming
- Program and project management
- Tier 2 and 3 support 24/7
- National on-site service provided by our technicians



# We offer IT solutions as a core competency.

Our enterprise solutions certifications consist of Cisco Certified Network Associates, Microsoft Certified Systems Engineers and technological certifications, including multiple security platforms with the following designations: Cisco Premier Partner, Cisco Cloud and Managed Services Express, Palo Alto MSSP Silver, Fortinet Platinum MSSP and Sonicwall Platinum MSSP.



## ✓ Network and managed services

Our certified staff is qualified to provide information technology solutions that are tailored specifically to your needs.

## ✓ Integrated security systems

Our enterprise solutions team can build network-based solutions for your organization, complete with the project management and technical resources you require to help with successful project implementation and ongoing support.

## ✓ Infrastructure as a Service (IaaS)

Infrastructure as a Service provides a unified suite of services that we build, own, operate, manage, measure and maintain for the security technology infrastructure of your organization.



Our Cisco Authorized Technology Partner Certification underscores our expertise in advanced and emerging technology. We are one of the few Cisco CMSP partners in the security industry.

- Data center unified computing system
- Unified contact center
- Route/switch/wireless and network security
- Physical access control



**ADT**® Commercial



## Powered by Experience. Driven by Excellence.™

ADT has been serving businesses for more than 145 years. After splitting from its parent company in 2012, ADT emerged as a separate company initially focused on home and small business security. Since then, ADT merged with Protection 1, building upon its commercial capabilities and customer focused approach with over 15 strategic acquisitions. ADT Commercial is founded on decades of experience serving commercial and National Account clients.

We've grown our commercial technical competency to serve customers in a unique way—with the scale and expertise to help meet your needs throughout the U.S. Our leadership has a single-minded focus on our commercial customers—having spent the majority of their careers in the security, fire and life safety industries. ADT Commercial was formed to focus on the disciplines required to help meet the complex needs of our commercial clientele. Our National Account team will help ensure consistent delivery to your custom specifications across your footprint.

**Protection1**

Expertise in delivering customer service excellence and servicing multisite National Accounts.

**asg**

Offering risk management consultancy and expertise servicing Fortune 1000 and global enterprises.

 **RED HAWK**

Providing leadership in fire, life safety and integrated security solutions.



Our employees and their motivation set us apart. We relentlessly focus on the customer experience—delivering what our customers want, when they want it—and keeping our promises.

## We are committed to customer service excellence.



We offer customers the best of both worlds—a strong national company with local offices providing a quality service experience.



We dispatch technical personnel certified to service the systems at your sites, and they show up on time with the right equipment. We also email you an expected service time arrival and technician picture, so you know who to expect, and when.



We strive to answer calls within a few rings—with no automated phone systems. Same-day service is our goal, not an upcharge. We have thousands of in-house technicians to help us deliver this exceptional service response.



We have dedicated commercial and National Account monitoring centers—redundant and listed by Underwriters Laboratories. We provide monitoring and advanced network services through our own National Account Operations Center and two Network Operations Centers.



Our enterprise-level solutions include Lenel OnGuard, Honeywell Pro-Watch, Software House, AMAG Technology, Genetec, Avigilon and Milestone. In select markets, we also offer Edwards, Notifier and Gamewell FCI.

# Our commitment to customers

These guiding principles are the foundation of ADT Commercial. They drive our success as we strive to deliver customer service excellence at every point of interaction.



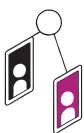
## Customers are Our True North

We know that our reputation is based on how we serve our customers.



## Our People are the Difference

We strive to be the best technically-trained team in the business.



## Dedicated to Commercial

We are 100% focused on our commercial customers.



## One Ideal Partner

We are the premier holistic solutions partner—a full-service national company with nimble local delivery teams.

## Let's start a conversation.

We make it easy to switch providers, and our onboarding process is predictable, dependable and painless. You will be assigned a dedicated team to help with recommending and implementing the solutions that fit your needs.



**833.238.5224**

[adt.com/commercial](http://adt.com/commercial)

**ADT** Commercial

Powered by Experience. Driven by Excellence.™



**SSI**  
Integrated Installation  
(Multi-Site) 2018



**SSI**  
Installer of the Year  
2018



**SDM**  
Dealer of the Year  
2017



**TMA**  
Five Diamond  
Certification



**A+ BBB Rating**  
Accredited  
Business